



ORDER

Flight Dates **10/30/12-11/06/12**

Contract / Revision **313971 /**

Original Date / Revision
10/04/12 10/29/12

Advertiser **Flake / Republican / US Sen:**

Agency **Smart Media Group**

Buying Contact

**814 King Street - Suite 400
Alexandria, VA 22314-3039**

Product

Flake for Senate

Agency Com 15%

Billing Contact

**814 King Street - Suite 400
Alexandria, VA 22314-3039**

Sales Office EWSDC

Sales Region NAT

Agency Ref

Order Sep 00:13:00

Estimate # **C30N06**

Alt Order #

Billing Type Cash

Order Type GENERAL

Billing Cycle EOM/EOC

Billing Calendar BROADCAST

Demographic A25-54

Rev Codes POL POL CAND

Product Codes PL

Priority P-1

Advertiser Ref

Primary Account Executive
Dave Lombardo

Account Executive	Order%	Start Date	End Date
Dave Lombardo	100%		
Tanya Winscott	%		

Order Share 15% Market Value 186166

Competing Station	% of Order	Amount
CABLE	%	0
KASW	%	0
KDRX	%	0
KPHO	18%	33510
KPNX	18%	33510
KPPX	%	0
KSAZ	25%	46541
KTVK	24%	44680
KTVW	%	0
KUSK	%	0
KUTP	%	0
UNKWN	%	0

Order Totals

Month	# of Spots	Net Amount	Gross Amount	Rating
November 2012	96	\$23,736.25	\$27,925.00	0.00
Totals	96	\$23,736.25	\$27,925.00	0.00

Billing Plan

Start Date	End Date	# Spots	Net Amount	Gross Amount
10/29/12	11/06/12	96	\$23,736.25	\$27,925.00

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Totals	
														Spots	Amount
E 1	KNXV	10/30/12	11/02/12	M-F 430pm-5pm M-F 430pm-5pm	CM	430pm-5pm	- TWTF - -	:30	4	\$225.00	P-6	0.00	NM	4	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	- TWTF - -			4		\$225.00		0.00				
E 2	KNXV	11/05/12	11/05/12	M-F 430pm-5pm M-F 430pm-5pm	CM	430pm-5pm	M- - - - -	:30	1	\$225.00	P-6	0.00	NM	1	\$225.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>			<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>				
Week:		11/05/12	11/11/12	M- - - - -			1		\$225.00		0.00				
E 3	KNXV	11/04/12	11/04/12		CM	4pm-430pm	- - - - - S	:30	1	\$150.00	P-6	0.00	NM	1	\$150.00



Hiatus Dates

Order Sep 00:13:00

Estimate # **C30N06**

														Totals	
Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
				SU 4pm-430pm											
				SU 4pm-430pm											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-----S		1			\$150.00		0.00				
E 4	KNXV	11/04/12	11/04/12	SU 430pm-5pm	CM	430pm-5pm	-----S	:30	1	\$100.00	P-6	0.00	NM	1	\$100.00
				SU 430pm-5pm											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-----S		1			\$100.00		0.00				
E 5	KNXV	10/30/12	11/02/12	M-F 5-6am	CM	5am-6am	-TWTF--	:30	8	\$75.00	P-6	0.00	NM	8	\$600.00
				M-F 5-6am											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-TWTF--		8			\$75.00		0.00				
E 6	KNXV	11/05/12	11/06/12	M-F 5-6am	CM	5am-6am	MT-----	:30	4	\$75.00	P-6	0.00	NM	4	\$300.00
				M-F 5-6am											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		11/05/12	11/11/12	MT-----		4			\$75.00		0.00				
E 7	KNXV	10/30/12	11/02/12	M-F 6-7am	CM	6am-7am	-TWTF--	:30	4	\$150.00	P-6	0.00	NM	4	\$600.00
				M-F 6-7am											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-TWTF--		4			\$150.00		0.00				
E 8	KNXV	11/05/12	11/06/12	M-F 6-7am	CM	6am-7am	MT-----	:30	2	\$150.00	P-6	0.00	NM	2	\$300.00
				M-F 6-7am											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		11/05/12	11/11/12	MT-----		2			\$150.00		0.00				
E 9	KNXV	10/30/12	11/02/12	M-F 7-9am	CM	7am-9am	-TWTF--	:30	8	\$150.00	P-6	0.00	NM	8	\$1,200.00
				M-F 7-9am											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-TWTF--		8			\$150.00		0.00				
E 10	KNXV	11/05/12	11/06/12	M-F 7-9am	CM	7am-9am	MT-----	:30	4	\$150.00	P-6	0.00	NM	4	\$600.00
				M-F 7-9am											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		11/05/12	11/11/12	MT-----		4			\$150.00		0.00				
E 11	KNXV	11/03/12	11/03/12	Sa GMA	CM	6am-7am	-----S-	:30	2	\$100.00	P-3	0.00	NM	2	\$200.00
				Sa 6-7am Good Morning ,											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-----S-		2			\$100.00		0.00				
E 12	KNXV	11/04/12	11/04/12	Su GMA	CM	6am-7am	-----S	:30	2	\$100.00	P-3	0.00	NM	2	\$200.00
				Su 6-7am Good Morning ,											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-----S		2			\$100.00		0.00				
E 13	KNXV	11/04/12	11/04/12	Su 8-9am	CM	8-9am	-----S	:30	1	\$350.00	P-3	0.00	NM	1	\$350.00
				ABC This Week											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-----S		1			\$350.00		0.00				
E 14	KNXV	10/30/12	11/02/12	M-F 4pm-430pm	CM	4pm-430pm	-TWTF--	:30	4	\$250.00	P-6	0.00	NM	4	\$1,000.00
				4PM News											
				Rate Reduced from \$300 due to LUR											
				Rate revised from \$300 due to LUR											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>		<u>Spots/Week</u>			<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-TWTF--		4			\$250.00		0.00				
E 15	KNXV	11/05/12	11/05/12	M-F 4pm-430pm	CM	4pm-430pm	M-----	:30	1	\$250.00	P-6	0.00	NM	1	\$250.00
				4PM News											



KNXV

Print Date: 10/29/12

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Contract / Revision **313971** Flight Dates **10/30/12-11/06/12**

Hiatus Dates

Original Date / Revision 10/04/12/ 10/29/12

Order Sep 00:13:00

Advertiser **Flake / Republican / US Ser** Product **Flake for Senate**

Estimate # **C30N06**

														Totals	
Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
rate reduced from \$300 due to LUR															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 11/05/12	11/11/12	M- - - - -					1	\$250.00		0.00			
E 16	KNXV	10/30/12	11/02/12	M-F 5pm-530pm M-F 5pm-530pm	CM	5pm-530pm	- TWTF - -	:30	4	\$550.00	P-3	0.00	NM	4	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/12	11/04/12	- TWTF - -					4	\$550.00		0.00			
E 17	KNXV	11/05/12	11/05/12	M-F 5pm-530pm M-F 5pm-530pm	CM	5pm-530pm	M- - - - -	:30	1	\$550.00	P-3	0.00	NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 11/05/12	11/11/12	M- - - - -					1	\$550.00		0.00			
E 18	KNXV	10/30/12	11/02/12	M-F 6pm-630pm M-F 6pm-630pm	CM	6pm-630pm	- TWTF - -	:30	4	\$550.00	P-3	0.00	NM	4	\$2,200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/12	11/04/12	- TWTF - -					4	\$550.00		0.00			
E 19	KNXV	11/05/12	11/05/12	M-F 6pm-630pm M-F 6pm-630pm	CM	6pm-630pm	M- - - - -	:30	1	\$550.00	P-3	0.00	NM	1	\$550.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 11/05/12	11/11/12	M- - - - -					1	\$550.00		0.00			
E 20	KNXV	11/03/12	11/03/12	Sa 4pm/5pm News Sa 4pm/5pm News	CM	4-430p/5-530p	- - - - - S-	:30	1	\$200.00	P-6	0.00	NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/12	11/04/12	- - - - - S-					1	\$200.00		0.00			
E 21	KNXV	11/04/12	11/04/12	Su 5pm News SU 5pm-530pm News	CM	5pm-530pm	- - - - - S	:30	1	\$200.00	P-6	0.00	NM	1	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/12	11/04/12	- - - - - S					1	\$200.00		0.00			
E 22	KNXV	10/30/12	11/02/12	Jimmy Kimmel Live Jimmy Kimmel	CM	1102p-1206a / 103-	- TWTF - -	:30	8	\$100.00	P-6	0.00	NM	8	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/12	11/04/12	- TWTF - -					8	\$100.00		0.00			
E 23	KNXV	11/05/12	11/05/12	Jimmy Kimmel Live Jimmy Kimmel	CM	1102p-1206a / 103M-	- - - - -	:30	2	\$100.00	P-6	0.00	NM	2	\$200.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 11/05/12	11/11/12	M- - - - -					2	\$100.00		0.00			
E 25	KNXV	10/30/12	11/02/12	M-F 10-1035pm 10pm News	CM	10pm-1035pm	- TWTF - -	:30	4	\$600.00	P-6	0.00	NM	4	\$2,400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/12	11/04/12	- TWTF - -					4	\$600.00		0.00			
E 26	KNXV	11/03/12	11/03/12	SA 10-1035pm 10pm News	CM	10pm-1035pm	- - - - - S-	:30	1	\$250.00	P-6	0.00	NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/12	11/04/12	- - - - - S-					1	\$250.00		0.00			
E 27	KNXV	10/30/12	11/02/12	M-F 630pm-7pm M-F 630pm-7pm	CM	630pm-7pm	- TWTF - -	:30	4	\$500.00	P-6	0.00	NM	4	\$2,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 10/29/12	11/04/12	- TWTF - -					4	\$500.00		0.00			
E 28	KNXV	11/05/12	11/05/12	M-F 630pm-7pm M-F 630pm-7pm	CM	630pm-7pm	M- - - - -	:30	1	\$500.00	P-6	0.00	NM	1	\$500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
		Week: 11/05/12	11/11/12	M- - - - -					1	\$500.00		0.00			



KNXV

Print Date: 10/29/12

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Contract / Revision **313971** Flight Dates **10/30/12-11/06/12**

Hiatus Dates

Original Date / Revision 10/04/12/ 10/29/12

Order Sep 00:13:00

Advertiser **Flake / Republican / US Ser** Product **Flake for Senate**

Estimate # **C30N06**

														Totals	
Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
E 29	KNXV	11/02/12	11/02/12	Friday Prime A Friday Prime A	CM	7pm-8pm	----F--	:30	1	\$1,000.00	P-6	0.00	NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	----F--					1	\$1,000.00		0.00			
E 30	KNXV	10/30/12	11/02/12	M-F 11am-12pm ABC15 News at 11AM	CM	11am-12pm	-TWTF--	:30	8	\$100.00	P-6	0.00	NM	8	\$800.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-TWTF--					8	\$100.00		0.00			
E 31	KNXV	11/05/12	11/06/12	M-F 11am-12pm ABC15 News at 11AM	CM	11am-12pm	MT-----	:30	4	\$100.00	P-6	0.00	NM	4	\$400.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/05/12	11/11/12	MT-----					4	\$100.00		0.00			
E 34	KNXV	11/05/12	11/05/12	M-F 10-1035pm 10pm News	CM	10pm-1035pm	M-----	:30	1	\$600.00	P-6	0.00	NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/05/12	11/11/12	M-----					1	\$600.00		0.00			
E 35	KNXV	11/04/12	11/04/12	SU 10-1035pm 10pm News	CM	10pm-1035pm	-----S	:30	1	\$600.00	P-6	0.00	NM	1	\$600.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-----S					1	\$600.00		0.00			
E 36	KNXV	10/30/12	10/30/12	Tuesday Prime C Tuesday Prime C	CM	9pm-10pm	-T-----	:30	1	\$1,500.00	P-6	0.00	NM	1	\$1,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-T-----					1	\$1,500.00		0.00			
E 37	KNXV	11/01/12	11/01/12	Country Music Awards Country Music Awards	CM	7-10pm	---T---	:30	1	\$4,000.00	P-3	0.00	NM	1	\$4,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	---T---					1	\$4,000.00		0.00			
<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>		<u>Description</u>		<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>		<u>Rtg</u>	<u>Type</u>		
2	KNXV	10/29/12-11/04/12		Country Music Awards		7-10pm	---Th-----	:30		(\$4,000.00)		0.00	NM		
See MG 37.3															
3	KNXV	10/30/12-10/30/12		Tuesday Prime A		7pm-8pm	-T-----	:30		\$4,000.00		0.00	NM		
Ⓜ MG for 37.2 11/01															

*Tax 1 Note: Tax 0.5%.

Totals 96 \$27,925.00